

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 11900 090245Z

62

ACTION COME-00

INFO OCT-01 EA-09 ISO-00 EB-07 /017 W
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R 090215Z AUG 76
FM AMEMBASSY TOKYO
TO SECSTATE WASHDC 1431
INFO AMCONSUL OSAKA KOBE

UNCLAS TOKYO 11900

FOR COMMERCE

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: CORRESPONDENCE BETWEEN MEIWA TRADING CO. AND FLETCHER
TERRY COMPANY

1. MEIWA TRADING CO., FUSHIMI-CHO 5-CHOME, 1-BAN,
HIGASHI-KU, OSAKA (TELEX 522-2052; CABLE MEIWA OSAKA),
HAS REQUESTED ASSISTANCE IN GETTING FURTHER INFORMATION
CONCERNING GLASS TUBE AND ROD CUTTING MACHINE MANUFACTURED
BY FLETCHER-TERRY COMPANY, SPRING LANE, FARMINGTON,
CONN. 06032. PRODUCT CAME TO MEIWA'S ATTENTION
VIA APRIL EMBASSY COMMERCIAL NEWSLETTER. SOURCE
OF INFO. WAS COMMERCE'S COMMERCIAL NEWS FOR THE
FOREIGN SERVICE.

2. ACCORDING TO MEIWA, IT IS SERIOUSLY INTERESTED
IN AGENCY AGREEMENT FOR THIS PRODUCT AND HAS BEEN IN
CORRESPONDENCE WITH FLETCHER-TERRY SINCE APRIL.
HOWEVER, FLETCHER-TERRY ANSWERS TO MEIWA
QUERIES HAVE BEEN SLOW AND INCOMPLETE. THE JAPANESE
FIRM WOULD APPRECIATE COMMERCE ASCERTAINING WHETHER
FLETCHER-TERRY WISHES TO PURSUE THIS CONTACT AND
IF IT DOES, WOULD APPRECIATE THE U.S. FIRM REVIEWING
MEIWA'S PREVIOUS CORRESPONDENCE AND PROVIDING
INFORMATION REQUESTED.
SHOESMITH

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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